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success based on
CLOSED LOANS,
and with
SUCCESS-BASED
PRICING,
so do we.”

“Most tech companies sell hosted software only one way: by license. At Ellie Mae®, we know our clients don’t get paid unless they close loans. So we’re giving our banking clients a new option: pay us the same way – based on closed loans. With Success-Based Pricing, bankers can get full access to Encompass360™ Banker Edition, including origination, docs, compliance and processing, without the costs of more conventional licensing models. It’s a win-win.”

Jonathan Corr
Chief Strategy Officer
Ellie Mae, Inc.

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Approved clients opting for Encompass360 Banker Edition Success-Based Pricing may order an unlimited number of disclosures, and closing documents may be drawn as many times as is needed, all for no extra charge. There are no or minimal upfront fees for new Banker Edition clients to get started using Encompass360 Success-Based Pricing. Nominal monthly fees are required if closed loan minimums for such month are not met and the per-closed loan fee may be based, in part, upon the number of originators per client company.

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